

AK
3/5/03

SECU



MISSION

03002903

**ANNUAL AUDITED REPORT
FORM X-17A-5
PART III**

OMB APPROVAL

OMB Number: 3235-0123
Expires: October 31, 2004
Estimated average burden
hours per response..... 12.00

SEC FILE NUMBER

8-48063

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/2002 AND ENDING 12/31/2002
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Financial Services of New England

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

108 Fowler Road

(No. and Street)

Orrington

Maine

04474

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Mr. Scott Pelletier

(207) 825-4046

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Williams & Associates, P.A.

(Name - if individual, state last, first, middle name)

11 DeBeck Drive

Holden

Maine

04429

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant
☐ Public Accountant
☐ Accountant not resident in United States or any of its possessions.

PROCESSED

MAR 11 2003

**THOMSON
FINANCIAL**

FEB 24 2003

FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I, Scott Pelletier, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Financial Services of New England, as of December 31,, 2002, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Scott Pelletier
Signature

Partner

Title

[Signature]
Notary Public

This report ** contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☒ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☒ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☒ (m) A copy of the SIPC Supplemental Report.
- ☒ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

MY COMMISSION EXPIRES SEPTEMBER 23, 2004

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Financial Services of New England
REPORT ON FINANCIAL STATEMENTS
(with supplemental material)
For the Year Ended December 31, 2002

CONTENTS

| | <u>Page</u> |
|---|-------------|
| Independent Auditor's Report | 3 |
| Financial Statements | |
| Balance Sheet | 4 |
| Statement of income and partners' capital | 5 |
| Statement of cash flows | 6 |
| Notes to financial statements | 7 |
| Supplemental Material | |
| Schedule 1 | |
| Schedule 2 | |
| Schedule 3 | |

WILLIAMS & ASSOCIATES, P.A.

CERTIFIED PUBLIC ACCOUNTANTS

11 DeBECK DRIVE • HOLDEN, MAINE 04429 • TEL (207) 941-9810 • FAX (207) 941-9432

INDEPENDENT AUDITORS' REPORT

To the Partners
Financial Services of New England

We have audited the accompanying balance sheet of Financial Services of New England (a partnership) as of December 31, 2002, and the related statements of income, partners' capital and cash flows for the year then ended. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require we plan and perform the audit to obtain reasonable assurances about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Financial Services of New England as of December 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying additional information (Schedules 1 through 3) is presented for purposes of additional analysis and is information required by Rule 17a-5 of the Securities Exchange Commission. Such additional information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Williams & Associates, P.A.

Williams & Associates, P.A.

Holden, ME

February 1, 2003

Financial Services of New England
BALANCE SHEET
Year Ended December 31, 2002

ASSETS

CURRENT ASSETS

| | |
|------|-----------|
| Cash | \$ 10,780 |
|------|-----------|

| | |
|-----------------------------|---------------|
| Total Current Assets | <u>10,780</u> |
|-----------------------------|---------------|

EQUIPMENT

| | |
|-----------|-------|
| Equipment | 9,443 |
|-----------|-------|

| | |
|-------------------------------|----------------|
| Less accumulated depreciation | <u>(9,443)</u> |
|-------------------------------|----------------|

| | |
|------------------------|----------|
| Total Equipment | <u>0</u> |
|------------------------|----------|

| | |
|---------------------|-------------------------|
| TOTAL ASSETS | <u><u>\$ 10,780</u></u> |
|---------------------|-------------------------|

LIABILITIES AND PARTNERS' CAPITAL

EQUITY

| | |
|-------------------|---------------|
| Partners' capital | <u>10,780</u> |
|-------------------|---------------|

| | |
|---------------------|---------------|
| Total Equity | <u>10,780</u> |
|---------------------|---------------|

| | |
|--|-------------------------|
| TOTAL LIABILITIES AND PARTNERS' CAPITAL | <u><u>\$ 10,780</u></u> |
|--|-------------------------|

Financial Services of New England, Inc.
STATEMENT OF INCOME AND PARTNERS' CAPITAL
Year Ended December 31, 2002

INCOME

| | |
|-------------|------------|
| Commissions | \$ 140,640 |
|-------------|------------|

| | |
|---------------------|----------------|
| Total Income | <u>140,640</u> |
|---------------------|----------------|

OPERATING EXPENSES

| | |
|----------------------|--------------|
| Advertising | 3,897 |
| Commissions | 113,994 |
| Licenses and fees | 2,033 |
| Outside services | 709 |
| Office expense | 8,542 |
| Rent | 3,690 |
| Legal and accounting | <u>4,170</u> |

| | |
|---------------------------------|----------------|
| Total Operating Expenses | <u>137,035</u> |
|---------------------------------|----------------|

| | |
|-----------------------|-------|
| <u>OPERATING LOSS</u> | 3,605 |
|-----------------------|-------|

NONOPERATING ITEMS

| | |
|-----------------|-----------|
| Interest income | <u>54</u> |
|-----------------|-----------|

| | |
|---------------------------------|-----------|
| Total Nonoperating Items | <u>54</u> |
|---------------------------------|-----------|

| | |
|-------------------|-------|
| <u>NET INCOME</u> | 3,659 |
|-------------------|-------|

| | |
|---|--------------|
| <u>PARTNERS' CAPITAL, BEGINNING OF YEAR</u> | <u>7,121</u> |
|---|--------------|

| | |
|---------------------------------------|-------------------------|
| <u>PARTNERS' CAPITAL, END OF YEAR</u> | <u><u>\$ 10,780</u></u> |
|---------------------------------------|-------------------------|

Financial Services of New England
STATEMENT OF CASH FLOWS
Year Ended December 31, 2002

CASH FLOWS FROM OPERATING ACTIVITIES

| | |
|---|--------------|
| Net income | \$ 3,659 |
| Adjustments to reconcile net income to net cash provided by operating activities | |
| (Increase)Decreases in commissions receivable | 1,100 |
| Increase(Decrease) in commissions payable | <u>(661)</u> |

NET CASH (USED)PROVIDED BY OPERATING ACTIVITIES

4,098

CASH FLOW - INVESTING ACTIVITIES

0

CASH FLOW - FINANCING ACTIVITIES

0

NET INCREASE IN CASH

4,098

CASH AT BEGINNING OF YEAR

6,682

CASH AT END OF YEAR

\$ 10,780

Financial Services of New England
NOTES TO FINANCIAL STATEMENTS
December 31, 2002

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Business

Financial Services of New England (the Company) was founded on January 1, 1994 and commenced operations in January 1994 as a proprietorship. The Company is a broker primarily in securities of registered investment companies and, therefore, does not hold securities or maintain any customer accounts. The Company is a registered broker under the Securities Exchange Act of 1934 and is a member of NASD (National Association of Securities Dealers, Inc.). On January 1, 1995 the Company, with NASD approval, became a partnership. The new partnership, comprised of Mr. Scott Pelletier and Mr. Gary Tourtillotte equally, maintained the same books, records, and beginning account balances as the ending balance of the proprietorship.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Method of Accounting

Financial Services of New England utilizes the accrual method of accounting. Commission revenues are recorded on a trade date basis.

Equipment

Equipment is stated at cost. Assets are depreciated on a straight-line basis over a five year period.

Federal Income Taxes

The partnership is not a taxpaying entity for federal income tax purposes, and thus no income tax expense has been recorded in the statements. Income from the partnership is taxed to the partners in their individual returns.

Financial Services of New England
COMPUTATION OF NET CAPITAL PURSUANT TO
UNIFORM NET CAPITAL RULE 15c3-1
SCHEDULE 1
For year ended December 31, 2002

CREDITS

| | |
|----------------------|---------------|
| Partners' capital | \$ 10,780 |
| Total Credits | <u>10,780</u> |

DEBITS

| | |
|----------------------|---------------|
| Nonallowable Assets: | |
| None | <u>0</u> |
| Total Debits | <u>0</u> |
| Net Capital | <u>10,780</u> |

| | |
|--|------------------------|
| MINIMUM NET CAPITAL-THE GREATER OF 12 1/2% OF AGGREGATE INDEBTEDNESS OF \$0 or \$5,000 | <u>5,000</u> |
| Excess Net Capital | <u><u>\$ 5,780</u></u> |

| | |
|---|--------|
| RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL | 0 to 1 |
|---|--------|

AGGREGATE INDEBTEDNESS

| | |
|-------------------------------------|--------------------|
| None | <u>\$ 0</u> |
| Total Aggregate Indebtedness | <u><u>\$ 0</u></u> |

See the reconciliation of the computation of net capital pursuant to uniform net capital Rule 15c3-1 included in the Company's corresponding unaudited Form X-17A-5 IIA filing with the computation included in this report.

Financial Services of New England
RECONCILIATION OF COMPUTATION OF NET CAPITAL
TO COMPUTATION IN CORRESPONDING UNAUDITED FORM X-17A-5
PART IIA FILING WITH THE COMPUTATION INCLUDED IN THIS REPORT
SCHEDULE 2
For year ended December 31, 2002

| | |
|--|-------------------------|
| Net Capital as Reported in Company's December 31, 2002 Unaudited Filing of Part IIA of Form X-17A-5 | \$ 10,780 |
| Net Audit Adjustments | <u>0</u> |
| Net Capital as Reported on Schedule 1 Of the Additional Information | <u><u>\$ 10,780</u></u> |

Financial Services of New England
STATEMENT REGARDING RULE 15c3-3
SCHEDULE 3
For year ended December 31, 2002

The company is exempt from Rule 15c3-3 of the Securities and Exchange Commission under paragraph (K) (1) (ii) of that Rule.